



CASE STUDY:

# PBS of Western Colorado, Inc.

## Overview

Professional Business Solutions of Western Colorado is an 18 year old staffing firm located in Grand Junction, Colorado that specializes in providing workers for a wide range of markets, including construction, framing, excavation, heavy equipment operation, apartment cleaning and management, office workers and medical. The firm employs between 100 and 175 employees at any given point during the year.

## Workers' Comp Search Led to Vensure

Mary Simon, president of PBS of Western Colorado had been handling HR, payroll and benefits herself for the staffing organization before she began working with Vensure Employer Services, a Professional Employer Organization (PEO). Simon initially began working with Vensure for its workers' comp offerings, and today, the PEO handles everything from payroll to benefits to HR and compliance.

"Our workers aren't easy to insure from a workers' comp perspective," said Simon. "I have truckers, tree crews and construction workers—they're

high risk," she said. "Working with a PEO not only gave me a great workers' comp plan, but it gave me access to guidance and advice that I've found invaluable for managing my business."

Simon explained that Vensure's deep experience in compliance and workers' comp policies and procedures give her an extra level of comfort when dealing with complex issues.

"Overall, we have a pretty clean record with few injuries. However, we had several unusual types of injuries in the past couple of years that we had no experience with. Vensure provided me with the right guidance and helped me work through the situations and how to

### Professional Business Solutions of Western Colorado, Inc.

*Grand Junction, CO*

**Industry:** Staffing

**PEO:** Vensure Employer Services

**Number of employees:** 100-175

#### Key reasons for working with a PEO:

- HR advice and expertise
- Workers' compensation
- Payroll
- Benefits

structure the return to work, right down to letters and the proper procedures. They're up to speed on all the current laws so I don't have to worry. Working with them saves me time, reduces costs and ensures that we're in compliance."

## Payroll, Benefits, HR and More

Vensure now handles PBS of Western Colorado's payroll, benefits and HR, saving Simon a significant amount of time per week and enabling her to focus on what's important: growing her business.

"Having Vensure handle payroll specifically takes a load off me," she said. "Working with a PEO frees me from worrying about the nuts and bolts of HR, payroll and workers' comp and lets me focus on growing and expanding my business."



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MARY SIMON, PRESIDENT  
PROFESSIONAL BUSINESS SOLUTIONS  
OF WESTERN COLORADO, INC.



Interested in learning more about how working with a PEO can help your business? Email [smallbusiness@prismhr.com](mailto:smallbusiness@prismhr.com)



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## About PrismHR

PrismHR delivers HR software and access to the largest network of HR outsourcers in the United States, all designed to reduce your HR burden and get the most from your greatest asset – your people. With hiring, payroll, benefits, compliance and much more, PrismHR technology makes HR more efficient across the entire employee lifecycle. 80,000 small- and medium-size businesses and 2M+ employees are already taking advantage of this combination of service and technology.